

## Formstack Submission For: [CRIN Matchmaking support](#)

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**Are you a member of CRIN?:** Yes

**1. What type of organization are you looking to be matched with?:** Oil and gas producer

**2. Please provide a brief description of your organization:** Geospatial and Photogrammetry Analysis company specializing in multiple business verticals including Precision Agriculture, Mining, Urban Planning and Land Use Land Cover. <https://sarantiasat.com/>

**3. Please provide a brief description of your proposed project:**

We are interested in collaborations leading to Geospatial and Photogrammetry data acquisition and analysis for any of these sectors:

- Environmental Monitoring: Monitoring of environmental impacts on land, air, and/or water at any stage of project development - evaluation, assessment, construction and closures.
- Operational Excellence and Efficiency: Monitoring day to day operations for improving accuracy, quality and productivity.
- Capital Project Execution: At all project stages - greenfield, construction, turnaround, and brownfield: Our solutions can be applied to enhance effectiveness and efficiencies in planning, contracting and procurement, project execution, construction, drilling, commissioning, maintenance, and project governance.
- Health and Safety: Our Geospatial Solutions help to identify, prevent, control, and eliminate exposure to risks, hazards and dangerous conditions.

**5. Which focus area(s) are you looking to address or collaborate on?:**

Environmental monitoring  
Operational excellence and efficiency  
Capital project execution  
Health and safety

**6. Briefly describe what type of support you need from a producer partner (e.g. field test site, technical expertise, resources etc.):**

Since we are not domain experts in Oil and Gas production we are looking to work with a producer partner who understands how our Geospatial and Photogrammetry data products can have maximum impact within the focus areas listed above.

**7. Briefly describe the skills and services you are able to offer as a partner/collaborator :**

Our team has a combined 5 decades of experience in the design and execution of Geospatial and Photogrammetry projects for multiple business verticals. Given high level requirements we have successfully executed projects by acquiring the appropriate data sets and analyzing them to provide our customers with actionable information for making decisions.

**8. What test or research is required to most cost effectively reduce technical or economic uncertainty and/or prove important features/benefits of your technology?:**

As described above, our preferred approach is to initiate Proof-of-Principle Pilot projects in close collaboration with our customers, High-level specifications and goals determine the kinds of data to be acquired and the specific analysis to be performed.

**9. Have you already connected with, pitched to, or been introduced to any oil and gas producer partners regarding this project?:**

No, this is the first time we are approaching the Oil and Gas Industry.

**10. Is there any additional information you would like to share to assist us in matchmaking?:**

No geographic restrictions.

Experts in Geospatial and Photogrammetry Analysis.

Five decades of experience in successfully initiating and executing, complex projects.

By registering my interest, I accept that the information submitted in this form will be used by the Clean Resource Innovation Network, and MaRS for the purpose of the CRIN Digital Oil and Gas Technology Competition, including the posting a project summary on the CRIN website for producers to view.:

Yes, I am interested in matchmaking support