



PLATOI INTERNET INDUSTRIES INC.

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April 28, 2021

Introduction and Call for Collaboration and Technology Commercialization

Platoi Industries Inc. is a Cleantech start-up serving the energy & utilities industries. We are the first to provide the Oil & Gas industry with advanced remote-sensing threat intelligence continuous monitoring SaaS platform that can early detect where and when oil and gas leak & spill incidents will happen, so that our customer can act in timely way to prevent and mitigate the devastating damages resulting from these incidents. There is very limited knowledge known to the industry on when and where the next incident will strike. We solve the problem with continuous satellite spectral data & proprietary spatiotemporal deep learning AI only! No hardware and no sensors!

With a deep understanding of assets-intensive industries and their critical needs for availability, integrity, and safety as main pillars for successful and sustainable business operations and asset management, the founders of PLATOI are coming forward to addressing these pain points by developing smart-simplified global solutions that enable linear infrastructure owners to take proactive responses effectively, efficiently, and at-scale! Platoi's products predict and detect these disrupting events continuously on an early onset, before they happen.

Owners and operators of global Oil & Gas pipelines systems are unable to tell when or where the next leak, spill, or explosion, will strike. In addition, these incidents happen daily causing damage to assets & nature and cost Billions yearly! Oil & Gas incidents are a major contributor to the \$40 billion in yearly inspection, monitoring, and maintenance! with no effective relief, until now!

The vertically addressable market size in the Oil & Gas is more than \$10 Billion market opportunity, which is growing at 9% yearly.

Compared to current competitive solutions, Platoi's products are highly effective, affordable, globally scalable, software only, timely, actionable, and available for piloting now!

We have validated our solution -continuous satellite spectral data & proprietary spatiotemporal deep learning AI only! - with more than 1100 past incidents 2016-2020 covering a time spectrum of 57 months. We achieved more than 85% accuracy on land-based incidents and 75% accuracy on off-shore based incidents. Our technology also performed very well under complex weather conditions and various geographies covering 43 US states and the Gulf of Mexico. Our performance reports indicate that we could have saved the industry more than \$800 million of the total reported damage of \$1.1 Billion between 2016 and 2020.

We are seeking customers, innovation partners, regulators, and collaborator to pilot this technology and commercialize it . We are offering ample value for first movers and long-term relationship, including best pricing, increased accuracy of early detection to 95%+ over 12 months period, and Geohazard based incident predictions by working directly with our potential customers & partners.

Thank you for your time and looking forward to hearing back from you,

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