

Form Name: CRIN Matchmaking support
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Matchmaking support form

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Are you a member of CRIN?	Yes

Matchmaking support form

1. What type of organization are you looking to be matched with?	Oil and gas producer
2. Please provide a brief description of your organization	Minetell is an enterprise SaaS technology that measures and communicates ESG risk exposure and control performance leveraging IoT, AI and ML.
3. Please provide a brief description of your proposed project	Deploy technology that would enable continuous verification of ESG control performance and risk exposure. Internal decision makers would be
5. Which focus area(s) are you looking to address or collaborate on?	Environmental monitoring Operational excellence and efficiency Health and safety
6. Briefly describe what type of support you need from a producer partner (e.g. field test site, technical expertise, resources etc.)	Small scope of work for proof of concept project include top ESG risks across an operation.
7. Briefly describe the skills and services you are able to offer as a partner/collaborator	Minetell's team supports the design (capability to determine what to measure and when to act), technology deployment and adoption of enterprise technology.
8. What test or research is required to most cost effectively reduce technical or economic uncertainty and/or prove important features/benefits of your technology?	Assess current costs of measuring, analyzing, improving and communicating/reporting ESG control performance. This will form a baseline to help determine the ROI for the project participant (typically \$10m-\$50m for larger operators).
9. Have you already connected with, pitched to, or been introduced to any oil land gas producer partners regarding this project?	Yes, Canadian Oil Sands Innovation Alliance (COSIA).

10. Is there any additional information you would like to share to assist us in matchmaking?

Minetell has deployed this technology across mining and manufacturing both in Canada and abroad. We are currently at TRL 8 and have gone to market. We see the current collaboration opportunity as a way to penetrate the oil and gas market in Canada.

Our Founder and CEO has extensive experience in the oil and gas sector (10 years with Royal Dutch Shell in the North Sea and Caspian Sea) as well as mining (Barrick Gold) and manufacturing (TRW and Case New Holland).

Minetell is a risk management company that has a technology and not a technology company looking to enter the O&G market.

By registering my interest, I accept that the information submitted in this form will be used by the Clean Resource Innovation Network, and MaRS for the purpose of the CRIN Digital Oil and Gas Technology Competition, including the posting a project summary on the CRIN website for producers to view.

Yes, I am interested in matchmaking support